

lexington
CORPORATE FINANCE



Lexington Corporate Finance: A year in review

2022/23 – a record-breaking year for Lexington
with more than 40% growth in fee income

Overview

- Fee income grew by more than **40%**.
- Ten lead advisory transactions completed, totaling **£200 million**.
- **The first UK firm to join Eaton Square** – an international membership of corporate finance advisors.
- Ambitious growth strategy reflected in an office move, where office footprint was **tripled to 3,000 sq ft**.
- Continued to invest in the **best talent**.

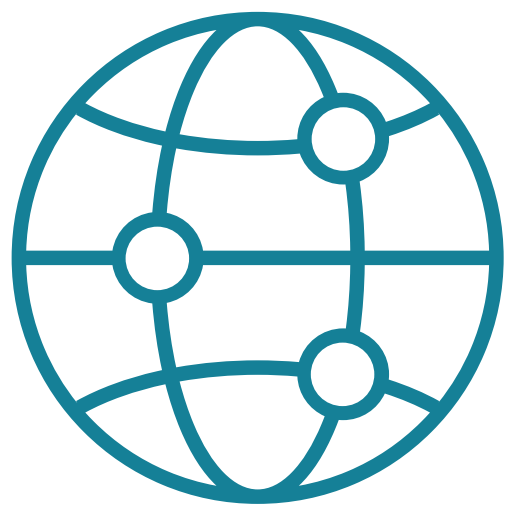
+40% fee income growth



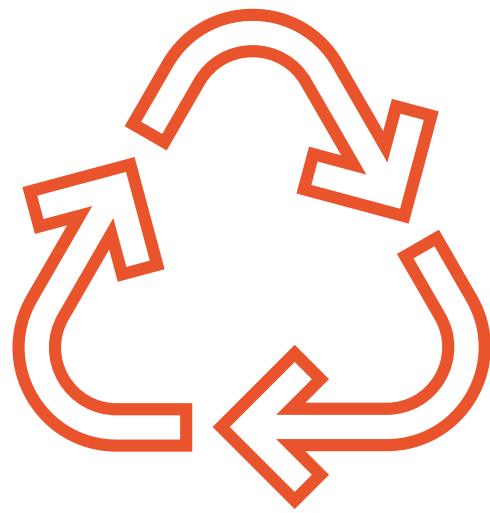
Over the last year, our fee income has grown by more than 40%, thanks to an increase in trade sales, MBOs, debt fundraising, minority investment and other transactional support services across the UK and internationally.

10 advisory transactions completed

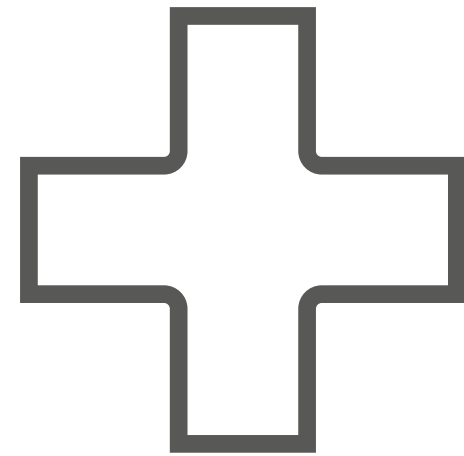
We advised on 10 deals across numerous sectors, including:



TMT



RECYCLING



HEALTHCARE



LOGISTICS



BUSINESS SERVICES

£200 million
worth of deals



The combined value of the deals over the last year was £200m – the highest ever for Lexington within a single year. This included completing two major deals for MKT Logistics and 4Wood TV & Film on the same day in June 2022.

Transaction highlights



Recovery Care
September
2022



Evo-Soft
September
2022



Idwal Marine
March
2023



SCS
March 2023



**KJB
Consulting**
April 2023



**Cansford
Laboratories**
April 2023

In January 2023, we became the first UK firm to join Eaton Square - a cross-border M&A advisory membership.

Gary Partridge, our managing director, said:

"As we have expanded, we have seen a considerable rise in cross-border requests, especially from the US as the dollar is currently so strong. Partnering with Eaton Square will enable us to capitalise on these opportunities and meet the growing demand."





Lexington

In June 2022, we relocated to a new and improved office on Columbus Walk, signaling a significant milestone in our growth and expansion.

The relocation was swiftly followed by a brand redesign for Lexington, further showcasing our evolution as a business.



We recently hired an additional associate, Ian Brigden, who will be undertaking his ACA exams to become a qualified accountant.

Commenting on his appointment, Ian said:

"It's been great to join the Lexington team and I'm really excited about developing my career in corporate finance."

Sinead Johnson, director,
commented on the
year's achievements:

"This past year has
been exceptional
for us as team. We
are extremely proud
to continue to deliver
outstanding results
for our clients and have
successfully completed
a number of landmark
transactions."



Gary Partridge, our managing director, said:

"We will always focus on providing the best possible, independent advice to our clients. We believe the quality of our core dealcraft experience stands us apart from our competition, which we feel is even more important against the backdrop of a more challenging economic environment in which to get deals done."

